



NAILBA, a Finseca Community, Announces Appointment of Four New Board of Advisors

Washington, D.C. (March 14, 2024) - NAILBA, a Finseca community, and the leading insurance industry organization that advocates for consumer choice in the insurance and financial services marketplace through independent brokerage distribution, has recently announced the appointment of four new members to its Board of Advisors.

This group of dedicated leaders is poised to serve the NAILBA community with their passion, expertise, and innovative ideas. "These new additions bring fresh perspectives and expertise to the table, ensuring that the NAILBA Board of Advisors continues to provide valuable guidance to the brokerage community," said Dan LaBert, the President of Independent Distribution at Finseca.

The newest board members include:

- John Felton IV, Tennessee Brokerage Agency (LIBRA)
- Jason Kidd, Innovative Solutions Insurance Services (LIBRA)
- Stacey Lawler, OWR Opinion (AimcoR)
- Brad Mendenhall, Concourse Financial Group (AIN)

The NAILBA Board of Advisors Executive Committee remains:

- Chad Milner, *Chair*, The Milner Group (LIBRA/Integrity Marketing Group)
- Diana Greenberg, *Chair Elect*, Total Financial & Insurance Services, Inc. (Simplicity Group)
- Chad Druvenga, *Treasurer*, CBS Brokerage (Tellus Brokerage Connections)
- Tori Van Dusen-Roos, *Past Chair*, Diversified Brokerage Services (LIBRA)

Advisors who continue to serve on the NAILBA Board are:

- Darius Bakhtiar, Capital Metro Financial Services (Tellus Brokerage Connections)
- Lorrie Gibbons, KAFL Insurance Resources (AimcoR)
- Jason Grover, Ash Brokerage (AimcoR / Integrity Marketing Group)
- Angie Hughes, Producers XL (LIBRA)
- James Wong, The Founders Chair

We thank all members of the Board of Advisors for their service to NAILBA and welcome the new additions to our leadership.

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About NAILBA, a Finseca Community

The National Association of Independent Life Brokerage Agencies, better known across the insurance industry as NAILBA, is the trade association representing independent brokers and brokerage general agencies (BGAs) committed to providing American consumers with various financial and retirement security products such as life and health insurance, annuities, and other supplemental benefits. In August 2022, NAILBA announced that it had merged with Finseca in pursuit of stronger brokerage distribution and accelerated efforts to reunify the financial services profession and had become NAILBA, a Finseca Community. Visit NAILBA at www.finseca.org/nailba/.