

The Washington Report

Committee Member

Andrew Rinn, JD

Vice President Advanced Sales Strategy

Sammons Financial Group

As Associate Vice President of Advanced Sales Strategy. Rinn will oversee the advanced sales strategy for the company's life Insurance group. Prior to joining Sammons Financial Group, Rinn was the Vice President of advanced solutions and design with Ameritas. He previously held positions at MetLife, Principal Financial Group, and Mutual of Omaha, where he specialized in estate planning.

Rinn obtained his undergraduate degree from Midland University and received honors as an academic and athletic all-American. Rinn earned his Juris Doctorate from Drake University Law School in 1995. After passing the Iowa Bar exam, he served as an Assistant County Attorney and Iowa Assistant Attorney General before beginning his career in Advanced Markets. Rinn is a certified financial planner, and has designations as a chartered life underwriter and chartered financial consultant. He has also served as the chapter president of the Des Moines Society of Financial Service Professionals and on the national board of the Society of Financial Service Professionals (SFSP). Rinn was most recently elected to serve on the executive board for the SFSP as the national secretary.