

NEW



Introducing the New NAILBA Operations Track

Unlock Operational Excellence at NAILBA 44

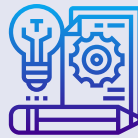
NAILBA 44 has a new track designed specifically for operations professionals **focused on the systems, teams, and technologies that drive brokerage forward**. Whether you're leading back-office functions, managing teams, or building scalable systems, this track is your opportunity to:

- Learn what's working at other firms
- Take home new ideas and strategies
- Strengthen your professional development

This dedicated track dives deep into what matters most for operations leaders, including:



Technology implementation that drives efficiency



Process improvement strategies from leading peer firms



Staff development approaches to strengthen performance and retention

Participants will gain tools to improve workflows, elevate the advisor experience, and sharpen operational strategy—all while earning continuing education (CE) credit toward NAILBA Certification programs.



"I'm thrilled we're offering this new Operations track—real training, carrier access, and peer connection all in one place. I'm bringing my team and encourage you to do the same as we invest in the future of brokerage."





CHAD DRUVENGA
Owner/CEO, CBS Brokerage

REGISTRATION IS JUST \$495 AND INCLUDES FULL CONFERENCE ACCESS

NOVEMBER 9-12, 2025 DALLAS, TX

OPS Track Agenda

Plus built-in time to connect with peers, partners, and thought leaders across the industry.

Sunday	Monday	Tuesday	Wednesday
<p>6:30 - 9 pm Carrier/IMO Dinners</p>	<p>8 am - 1:45 pm Carrier Meetings</p> <p>10 am- 6 pm Registration</p> <p> 1 - 1:50 pm Breakout: <i>The People Puzzle: Navigating Hiring and Retention in a Tough Market</i></p> <p>2 - 3:50 pm General Session Kick Off</p> <p> 4 - 4:50 pm Breakout: <i>No More Shiny Objects: Tech with a Purpose</i></p> <p>5 - 6:30 pm Exhibit Hall Grand Opening & Welcome Receptions</p> <p>6:30 - 9 pm Carrier/IMO Dinners</p> <p>9 - 11 pm Networking Suites Open</p>	<p>7:30 - 8:30 am Breakfast in the Exhibit Hall</p> <p>8:30 - 10:45 am General Session</p> <p>10:45 - 11:00 am Coffee Break in the Exhibit Hall</p> <p> 11:00 - 11:50 am Breakout: <i>Letters to Leah and Friends LIVE: Ask Us Anything</i></p> <p>12 - 1 pm Women in Brokerage or Lunch in the Exhibit Hall</p> <p>1:15 - 3:15 pm Closing General Session</p> <p>3:15 - 3:45 pm Executive Meet & Greet (Exhibit Hall)</p> <p>3:15 - 6:30 pm Exhibit Hall Open</p> <p>3:45 - 5:00 pm Carrier Meetings</p> <p>5:30 - 6:45 pm NCF Auction & Reception</p> <p>7 - 9:30 pm Mooers Dinner (Ticketed Event)</p> <p>9:30 - 11 pm Mooers Dinner After Party</p>	<p>8 - 9 am Breakfast</p> <p>9 - 10:45 am Educational Session</p> <p> Operations Track Session</p>



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finseca.org/nailba-annual-meeting